

# Jonathan Ginter





# **Jonathan Ginter, VP Innovation**

#### **Profile**

If there's one thing am familiar with, it's innovation. I've devoted my professional life to building product visions, empowering teams, and redefining company cultures. I believe in the power of simplicity and strong user experience. I advocate engaging customers directly in a company's formation of strategy as well as in the development and delivery process. I teach companies how to properly engage with customers, build a coherent roadmap, create a prioritized backlog of work, and organize delivery efforts around an Agile mindset. In my spare time, I mentor idea-stage and early-stage entrepreneurs to help make them successful.

I am a developer, software architect, and product owner whose main strengths are coaching and inspiring others to achieve what they once considered to be an impossible goal. Give me a complex idea and I will absorb it, simplify it and explain it to any audience. Put me in front of a challenge that seems unconquerable and I will lead a team that will achieve it as if it were child's play. Ask me where I belong, and I'll answer "Indominus".

## **Skills**

#### Soft Skills

- · Agile coaching
- Mentoring
- Team Management
- Motivating others
- Public Speaking & Presentation
- Synthesizing complex ideas into simple views and explanations
- · Customer interviews.

#### Architecture

- Distributed
- SaaS
- Web
- Monitoring
- Real-time Data Processing

• Big Data Storage & Analysis

#### Languages & protocols

Javascript, Angular, NodeJS, Express, Bootstrap, jQuery, REST, JSON, HTML, CSS, MongoDB, MySQL, Java, XML, XSL, C/C++.

#### <u>Tools</u>

JIRA, Confluence, BitBucket, Bamboo, GitHub, Sharepoint, Balsamiq, Google Docs.

## **Professional Experience**

#### ♦ Indominus, Montreal (Canada)

Senior Consultant, Software Architect, VP Innovation

Since June 2018

Responsible for software architecture oversight and product oversight on the Indominus platform. Also a gun for hire for Indominus' clients, as needed.

#### **♦ TMX**, Montreal (Canada)

Agile Coach

June 2018 - December 2019

Responsible for helping the Toronto and Montreal stock exchanges transition from waterfall to Agile. This included training all Scrum Masters, Squad Leads (Product Owners), and Scrum teams in Agile practices as well as Agile tools like JIRA and Confluence. All training material had to be produced from scratch. Also responsible for designing documentation spaces in Confluence and dashboards in JIRA for squads, products, and clusters (i.e., aggregate views of squads and products). TMX had no real concept of a "product" and needed to adopt that mindset as well, involving quite a lot of Product Management coaching mixed in with their other training.

# ♦ Motorleaf, Montreal (Canada)

Product Director

July 2017 - June 2018

Responsible for all aspects of Product Management and leading the development team, including the introduction of Agile methodologies. Also involved in business development and any due diligence required by investors.

♦ **SportLogic**, Montreal (Canada)

Product Consultant

April 2017 - June 2017

Helped refine their product offering for the Soccer market, trained their product owner, and introduced the Agile process to the organization.

#### ♦ FleetMind Solutions, Montreal (Canada)

Senior Director, Engineering

June 2016 - Feb. 2017

Led a team of 15 developers, while introducing the Agile process to the company. Established the first QA team and a predictable release cycle.

#### ♦ The Dream Hall, Montreal (Canada)

Founder Since March 2016

Established a network of experts to coach entrepreneurs and help them launch their businesses. Popular topics include the Agile process, product definition, revenue models, lead generation, partnerships, and so on.

#### ♦ The Entrepreneur's Journey (MeetUp), Montreal (Canada)

Organizer Since Sept. 2015

Created a meetup group to help educate entrepreneurs through panel discussions and workshops.

# ♦ MagnetEye, Montreal (Canada)

Founder/CEO

March 2015 - June 2016

Established my own enterprise software company in process management. Created business

plans, pitch decks, and market research, Responsible for product conception, architecture, product design, web design, and development. I wrote the blogs, built the landing pages, created the slides, motivated the team, maintained the vision, and more.

♦ Automic, Montreal (Canada), Paris (France), Vienna (Austria)

Director, Product Management

May 2014 - March 2015

Trained and led a team of 10 product owners (Montreal, Paris and Vienna) in an Agile process. Introduced a new level of engagement with customers as part of the development process.

♦ **Orsyp** (acquired by Automic), Montreal (Canada), Paris (France), Vienna (Austria)

Director, Product Management

March 2013 - May 2014

Built a team of 8 product owners (Montreal and Paris) in order to overhaul and integrate the company's various product lines. Introduced Agile processes. Drove significant changes to architecture while continuing to deliver new features. Created a new customer program that resulted in a revitalized community.

♦ BMC Software, Montreal (Canada), Sunnyvale (California), Kiev (Ukraine)

System Architect / Senior Director, Engineering

April 2011 - March 2013

Responsible for the architecture of the entire APM product suite. Continued to provide Agile coaching. Led a team of 30 developers and outsourcers across different geographies (Montreal, San Jose, and Kiev) while coordinating with teams in Israel and Houston. Worked with other architects to promote modular libraries throughout BMC's product lines. Designed an innovative Big Data architecture (patent pending) that stored MBs of data per second and queried exabytes of data within one second.

♦ Coradiant (acquired by BMC Software), Montreal (Canada), Sunnyvale (California), Kiev (Ukraine)

System Architect / Senior Director, Engineering

Oct. 2002- April 2011

Led a team of up to 20 developers in Montreal and California, as well as an outsourced team in Kiev. Introduced the Agile process in order to move ahead quickly on critical, long-overdue improvements to architecture and performance, while also delivering important new features.

♦ Coradiant, Montreal (Canada)

Director, Product Management

Sept. 2009 - Nov. 2010

Managed product programs for various aspects of the flagship product, including feature definition, market analysis, go-to-market strategies, pricing, field training, and so on.

♦ Minacom, Montreal (Canada)

Senior Technical Project Manager

April 2001 - Aug. 2002

Hired and managed a team of 7 developers in order to introduce Java technology and rebuild the flagship product. Introduced new processes for automated testing and documentation have improved quality by 85% (measured in bug counts).

#### ♦ **Netergy Networks** (formely Uforce), Montreal (Canada)

Senior Technical Project Manager

March 2000 - April 2001

Led a team of 8-10 consultants and coordinating with two major vendors in the development, testing and rollout of a major web portal and CMS for Fido. This included helping Fido with the hiring and training of new developers.

#### ♦ **CGI**, Montreal & Toronto (Canada)

Team Leader / Project Manager

June 1998 - March 2000

Responsible for delivery and maintenance of Bell Canada's on-line billing system. Led 8 developers and 200 indirect reports across 16 departments, 2 companies (Bell and CGI) and 2 cities (Montreal and Toronto). Also responsible for the architecture, Y2K testing, disaster recovery plan, and all training. Post-delivery, I led 25 direct reports across Toronto and Montreal to support further roll- outs, negotiate SLAs, and fix bugs.

#### ♦ Voice and Data Systems, Montreal (Canada)

Technical Architect

Feb. 1997 - June 1998

Responsible for providing a QNX-based system with a web-based control panel. Used Java, C++ and CORBA. Provided an assessment of UML and CASE tools, including Paradigm Plus and Rational Rose. I also helped to establish standards for coding and documentation.

#### ♦ M3i Systems, Montreal (Canada)

Developer / Senior Technical Lead

Sept. 1991 - Feb. 1997

Responsible for the visualization components for a multi-million-dollar software solution that allowed power companies to more effectively visualize, manage and control the flow of electricity in their public grids. Created a virtual device system for rerouting graphics, designed an in-house C-based windowing system, including dialog boxes and menus, for use on large-scale wall displays. Led the overhaul of the main visualization code on a tight deadline in order to drop refresh rates from 5 minutes to 3 seconds.

# **Education**

1990	Herzing Institute, Montréal (Quebec)
	Programmer / Analyst
1985	Marianopolis College, Montréal (Québec)
	Liberal Arts
1984	John Abbott College, Montréal (Québec)
	Teater
1983	Collège Vanier, Montréal (Québec)
	Music

# **Languages**

French, English, Spanish

