



Curriculum Vitae

René-Sylvain Bédard



René-Sylvain Bédard, Founding CEO

Profile

After more than two decades in various senior-level IT management positions, I woke up one morning and decided that's it, I'm out of here. Don't get me wrong, I've worked for my share of exceptional companies over the years; many of them I greatly admired. And although I learned a tremendous amount through these experiences, I couldn't shake the idea of building my own business, defining my own model.

There was no turning back: I had a vision of rewriting the book of IT consulting. I wanted to create a tech company that is bold and upfront. A company that isn't afraid to stand by its principles and tell it like it is. My goal was to build a team of highly qualified experts that can service clients in an innovative way, by helping them rethink their business processes, solidify their technology infrastructure and make cybersecurity their top priority. I wanted to leave the status quo behind and challenge the industry mindset. And that's exactly what I did. Welcome to Indominus.

Areas of expertise

- Network Architecture and Design
- Global Architecture
- Technical Architecture
- Multi-Tier Architecture
- Network Architecture
- Conceptual Network
- Active Directory Detailed Design
- Administration of Network Directory Services
- Business Administration
- Data Architecture
- Database Architect
- Leadership Development
- Information Systems Audit & Control
- Intranet
- Network Consultant
- Microsoft Exchange Detailed Design
- Cloud architecture – Azure
- Office 365 optimization
- Design thinking

Competencies

- Business Continuity Planning
- Business Development
- Disaster Recovery Planning
- IIS Security Experience
- Information Technologies Security
- Professional Services

- Strategic Planning
- Web & Collaboration

Professional Experience

◆ **Indominus**

Founder & CEO

Since Dec. 2017

As CEO of Indominus, M. Bedard hold the entire responsibility for corporate execution, from tactical as well as strategic point of view. He has conceptualized, supported by M. Jonathan Ginter, the design, definition as well as thought leadership for a SaaS solution built on Azure, deployed Office 365 and managed a team of up to 11 employees.

Executive consultant

As an executive consultant, M. Bédard has been supporting strategic customers, some being under confidentiality agreement, but here are some mandates he executed under Indominus:

- For a large retail chain, he analyzed, corrected and restructured a series of security strategies meant the next generation of Point of Sales running Windows 10;
- For a prestigious hotel on the Montreal island, he was invited, with his team, to execute a post-incident protocol, including a detailed analysis of the infrastructure which included, firewalls, workstations, laptops and servers as well as the protection software. A list of recommendations was presented to the executive management, which included multi-factor authentication, the removal of their existing RMM tool, to be replaced with Azure Lighthouse and advanced threat protection from Microsoft;
- For a Microsoft partner, he executed a complete health check of the cloud-based infrastructure in Azure and Office 365. Following this analysis, he provided a detailed report on all his findings as well as 50 recommendations, to support the corporate growth plan;
- For a regional health care organism, he acted as Mandate Lead, offering project management as well as technical leadership to ensure that the security audit would provide greater value to the security council. The public organization was looking for a security process assessment, prior to their official audit procedure, which would be achieved a few months later by the government;

◆ **Quest Software**

Vice-President, Business Development, Eastern Canada

June 2017 – July 2018

As a lead executive within the Canadian branch of a global company, it falls under my responsibility to ensure alignment of the various groups on my territory and to ensure that the Quest brand is properly recognized. Value creator, I manage to find the best solution fit to resolve my customers' pains.

Account Executive

Feb. 2017 – July 2018

Responsible for the Microsoft portfolio for Quest Software for Eastern Canada.

◆ CGI Group Inc.

Director, Consulting Services

April 2014 – Feb. 2017

In this new role, we have a complete responsibility over our accounts and our members. The DSC360 mission, is divided into four quadrant, Members management, Sales & Customer support, Consulting and Administration.

In the Members management aspect, I was responsible for career planning of my team (up to 16 senior professionals), annual reviews, issues management, training planning and all negotiations.

In the sales and customer management space, I carried a quota, met with customers, did solution design for RFP answers, Budgetary estimates with partners, and managed existing contracts with my dedicated customers.

In the consulting space, I acted as strategic advisors to some of our largest accounts, including the Ministry of Immigration of Quebec, The Bank of Canada and City of Montreal. This was sometime done through RFI in which I participated as the Microsoft SME.

For the administration portion we were included in various management meetings, KPI reviews and various processes which enabled the business.

Executive Consultant

April 2012 – Feb. 2017

As an executive consultant at CGI, I am to be a leader in my role as senior technical architect.

I will be in an executive position, allowing me to speak with key decision makers, helping them make enlightened solutions to resolve their key issues.

As a Microsoft Infrastructure Practice Director, I will be responsible to work with CGI's top Microsoft talents to create new service offers for our customers, create training plan, organize and plan events and ensure that key competencies are maintained in Greater Montreal.

Director, Microsoft Infrastructure

April 2012 – Feb. 2017

In this role, I had the opportunity to work closely with Microsoft. I provided CGI with yearly business plans which included budgets, activities and sales plans.

Throughout the years we have accomplished numerous customers presentations, lunch & learns (100 and 300, up to 90 persons), created a Yammer community of over 120 persons, held monthly members meeting, created training groups and ensure constant relationship management between the two titans. In direct relation with our partner sales executives, we created joint selling sessions as well as some deep dive sessions for our consultants.

This role allowed me to meet with numerous executives at Microsoft and to establish a valuable relation network.

◆ **MagnetEye Software**

Founder & COO

April 2015 – June 2016

MagnetEye was a startup effort to bring clarity and automation to business processes, through a SaaS product. My responsibilities in the startup were to align all the I.T. requirements to ensure viability of the cloud-based corporation and provide all the productivity tools to them. I was also charged with planning and aligning the partner program.

MagnetEye was shutdown against our best efforts due to a lack of funding, not for a lack of efforts.

◆ **Alphamosaik**

Practice Lead, Infrastructure

Aug. 2011 – March 2012

As a team lead: responsible for leading a team of consultant, managing assignments, team spirit as well as the implications of my team into projects.

As a senior consultant, I am conducting analysis and architecture for various customers. Amongst those customers we find Concordia University, Genivar and Université de Montréal.

As a presales engineer, I am creating service offer, with the participation of my team's experts, to create statement of works which then translates into project.

◆ **Systèmes ACCI Inc.**

Senior Consultant, Practices Manager

Jan. 2011 – July 2011

As senior consultant, I am to be the reference for Microsoft products and strategies, ranging from Audits, to Architecture and Deployment. These mandates will be on an Ad Hoc basis, maintaining my skills sharp and my knowledge up to date.

As Manager of multiple practices, I will lead the new Microsoft Practice and manage our Microsoft resources. I will be responsible to manage the Microsoft partnership and to ensure technology vigil and to participate in customer solutions planning. I will also be in charge of the practice's strategic planning.

◆ **Solutions informatiques INSO**

Manager, Technical Solutions

June 2008 – Dec. 2010

As a Manager of technical solutions, I have the following responsibilities, to design solutions that are tailored to our customers' needs, to manage the corporate partnerships with the various vendors and to ensure the technological vigil for the corporation.

As the principal spokesperson for the corporate IT side, I am also implicated in multiple events every year, which I participate in planning, researching and presenting.

As the IT vigil, I also manage the corporate IT stirring, to rely current market knowledge to the management boards.

Since I was nominated by the owners as their next CTO, I have also aligned the following items:

- Begin the shift from a VAR to a Solution Integrator;
- Create a new project management practice, based on ITIL standards, with measurable metrics;
- Create a new customer facing service offer, based on the various layers of information technologies;
- Participated in the new slogan and customer approach, as a project's overseer.

This allows us to be present in the various parts of our customer's IT ecosystem.

◆ **CGI Group Inc.**

Senior Consultant, IT Architect

Jan. 2008 – June 2009

As a senior consultant, acting as an architect for one of Canada's large bank, M. Bedard has participated in projects like Microsoft CRM planning and architecture, CPA network migration and disaster recovery planning. He has participated in multiple projects, ranging from firewall upgrades to integrated laboratories, using VM Labs and the ESX platform. He keeps a constant and watchful eye on the overall architectural picture.

He also participated in many service offers, to create technological solutions for customers like TVA and the Development Bank of Canada.

◆ **Multiple-Media.com**

External Consultant

July 2008 – March 2009

Provided services to the web development group to audit an e-commerce application and create a multi-level staging environment which matched both productions and market's best practices.

◆ **ESI Technologies**

Senior Consultant, Architect

Jan. 2005 – Jan. 2008

As Senior Consultant/Architect for ESI Technologies, he has migrated several environments from NT 4.0 and Windows 2000 towards Windows 2003 R2 and Exchange 2003. These mandates were done at several customers, including the Mediterranean Shipping Company, ISAIX Technologies, Quadra Chemicals and Delhi Solac. He also participated in numerous audits and analyses for prestigious clients such as the Caisse Centrale Desjardins and Ubisoft. He has also delivered multiple system audits, analysis and complex architecture in various corporations, municipalities and in various healthcare establishments.

◆ **dot ingenuity inc.**

Founder & Chief Technical Officer

Aug. 2001 – June 2005

Using cutting-edge technologies such as the Microsoft .NET server suite, he architected and designed a test environment for dealing with the domains of various dot ingenuity clients. This architecture constituted a solution for many of our clients and became a multi-domain environment with a redundant infrastructure.

◆ **Documens**

Consultant, Technological integrator

Sept. 2002 – May 2003

As technological integration consultant for documens, he created a research and development environment for .NET server technologies as well as for SMS 2003 and participated in the analysis and integration plan of Microsoft CRM.

◆ **Vidéotron**

System Analyst

Feb. 2004 – May 2004

As system analyst, he put into production several complex environments and participated in the standardization process.

◆ **Versalys (today Telus Solution d'affaires)**

c, Networks

Oct. 2000 – May 2001

Acted as senior network consultant, Active Directory/Windows 2000 system architect, integrator as well as corporate specialist in disaster recovery and large-scale platform migrations.

◆ **Banque de développement du Canada**

Senior Consultant

June 2001 – Dec. 2001

As senior consultant, he conjointly led the Windows 2000 research project (integration and automation).

◆ **Netgraphe**

Web Architect

Oct. 1999 – Oct. 2000

Windows 2000 / Active Directory, Web Architect, IT Management, System Architect.

◆ **Cyberplex**

Technical Lead

July 1999 – Sept. 1999

Internet Architect and System Integrator.

◆ **Groupe CGI Inc.**

Consultant, Intermediate System Architect

March 1998 – July 1999

As system architect, he worked on standardizing and deploying the new Bell Direct infrastructure including optimisation and heterogeneous software environment debugging.

As system integrator, he worked as a domain administrator on the ICN (intranet communication network) responsible for level 2 support for a 40,000 workstations domain and deployment of critical applications.

◆ **Nomex**

Web Developer & IT Manager

June 1996 – March 1998

Developed web sites for multiple corporations, using cold fusion technologies, including the Montreal Canadiens transactional and its administrative interfaces, the Montreal's Opera and CBC radio one.

◆ **Transcontinental Media**

Web Developer

March 1995 – June 1996

Started with a level 1 technical support position, then grew into a web developer by studying the various aspects of HTML. Did learn HTML 1.1 and coded the English version of Transcontinental's first web based annual report. Also did create multiple mock-ups for the group's various publications.

Education

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|------|---|
| 1994 | Cégep de Sherbrooke , Sherbrooke (Quebec)
DEC Program in Information Technologies (not completed) |
| 1992 | Institut informatique et bureautique de l'Estrie , Sherbrooke (Quebec)
AEC in Office Automation |

Certifications

- 70-073 Implementing and Supporting Microsoft Windows NT Workstation 4.0
- 70-210 Installing, Configuring, and Administering Microsoft Windows 2000 Professional
- 70-217 Implementing and Administering a Microsoft Windows 2000 Directory Services Infrastructure

Continuous Improvement

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|------|---|-----------------|
| 2012 | Microsoft System Center 2012 - Private Cloud | Microsoft |
| 2011 | Microsoft Lync 2012 - Technical Presale | Microsoft |
| 2011 | Microsoft Lync Practice Manager | Microsoft |
| 2011 | Citrix CCSP 2011 - Application Networking Solutions | Citrix |
| 2011 | HP Advanced Presales Professional | Hewlett Packard |
| 2010 | IBM XIV Certification | IBM |

2010	Microsoft – Licensing	Microsoft
2010	VMware - Technical Sales Professional	VMware Partner University
2010	VMware Sales Professional	VMware Partner University
2009	Citrix CCSP 2009 - Desktop Virtualization	Citrix
2009	Citrix CCSP 2009 - Server Virtualization	Citrix
2009	Citrix CCSP 2009 - Application Networking	Citrix
2009	Citrix CCSP 2009 - Application Delivery	Citrix
2007	Microsoft SQL Server 2005 for Business Intelligence	Microsoft
2007	Microsoft SharePoint Server 2007	Microsoft
2000	Microsoft Official Curriculum - Windows 2000 AD Architecture	Versalys Formation
2000	Microsoft Official Curriculum - Windows 2000 AD Planning	Versalys Formation
2000	Microsoft Official Curriculum - Windows 2000 Professional	Versalys Formation
1997	Microsoft Official Curriculum - NT 4.0 Administering	Microsoft
1997	Microsoft Official Curriculum - NT 4.0 Workstation	Microsoft
1997	Microsoft Official Curriculum - NT 4.0 in the Enterprise	Microsoft
1997	Microsoft Official Curriculum - Exchange 5.5	Microsoft

Methodologies

- IPMP-Sygma 6
- PMBOK-Project Management Body of Knowledge (PMI)
- SWOT Analysis
- ITIL

Development Tools

- HTML

- Transact-SQL
- Macromedia ColdFusion MX 7
- Macromedia Dreamweaver
- Macromedia Homesite
- MS Visio Architect

Databases

- ETL
- SQL Server 2005 Integration Services (SSIS)
- Microsoft SQL Server
- Microsoft SQL Server 2000
- OLAP Services for SQL Server 2000
- Overall SQL "Yukon" Knowledge
- Overall SQL Server 2000 Knowledge
- SQL Reporting Services
- SQL Server 2005
- SQL Server Clustering
- SQL Server Integration Services (2005)
- SQL Stored procedures

Computers

- Applications Servers
- Compaq Proliant Server
- Database Servers
- Dell
- File Servers
- HP Itanium
- HP Proliant Servers
- Internet Technology
- Macintosh
- NT Server
- Pocket PC
- Rack Mounted Servers
- Single/Multi-Processors Servers
- Web Servers

Languages

French, English

